Lesson 1.2
Decision Making
Lesson Overview

• In this lesson, you will learn the steps of the five-step decision making model and how to apply them, the four universal principles of ethical decision making and how to apply them, and how to recognize and resolve conflicts between military duties and personal commitments.
Decision Making

Navy Pride and Professionalism – Decision-Making
Three Contexts of Decision Making

- Situation
- Social
- Personal
Military Etiquette and Courtesy

Tip of the Iceberg

Situation

Social

Personal

What is apparent in a problem or issue

affects/effects

trends, family, work, friends, acquaintances

behavior

emotions

attitude

decisions

Navy Pride and Professionalism – Decision-Making
Three Contexts of Decision Making

- **DUI Example**

  Situation – A Sailor is stopped for driving erratically and blows a .16 on a breathalyzer test.

  Social – How are others impacted by this? Were there any injuries?

  Personal – What is going on with this Sailor? Depressed? Addicted? Immature?
Universal Ethical Principles

1. Do the best good
2. Do no harm
3. Respect of self and others
4. Be fair with wisdom
Five-Step Decision Making Model

1. Define the issue
2. Gather information
3. Evaluate the information
4. Consider alternatives and implications
5. Implement the decision
Scenario Results

Step 1 – Define the issue

Step 2 – Gather Information – What do you know about the situation?

Step 3 – Evaluate the Information

Step 4 – Consider Alternatives and Implications

Step 5 – Implement the Decision - What would you do, and why?
“The truth of the matter is that you always know the right thing to do. The hard part is doing it.

General Norman Schwarzkopf.
Summary

• Everyone Makes Decisions
• Context of Decision Making
• Universal Principles
• Five-Step Decision Making Model