



Home Buying Questionnaire



To help evaluate what best fits your needs, please answer the following questions. When you're finished just send this back to me or call me.

- 1) Why are wanting to buy a home?
- 2) When do you want/have to buy?
- 3) How long have you been looking for a home?
- 4) Are you working with brokers to find a home?
- 5) How many houses with_____have you actually looked at?
- 6) Why didn't you buy one of those?
- 7) What are your major concerns in making this purchase?
- 8) What is most important to you, Price?, Timing?, Convenience?
- 9) What would it do to your plans if you couldn't buy?
- 10) Do you own your home or are you renting?
- 11) What would it take for you to buy a home today?
- 12) Additional comments:

"Let me know if you need help."